

### Annual Meeting

27 October 2023



# Welcome to the Annual Meeting 2023





Chair
Julian Cook



### Welcome to the 2023 Annual Meeting

- Meeting duly convened with a quorum present
- The Annual Meeting is a <u>hybrid</u> meeting, so shareholders and bondholders can participate either online or in person
- Shareholders participating online can view the presentations, ask questions and vote on the resolutions on their selected devices
- Bondholders participating online can view the presentations on their selected devices, but cannot ask questions or vote on the resolutions



### Online Instructions – Questions/Assistance

- If you have a question to submit during the meeting
  - Select the 'Q&A' tab on your screen at any time
  - Type your question into the field and press send
  - Your question will be immediately submitted
- The 'Q&A' tab can also be used for assistance
  - Submit your query in the same manner as typing a question and a Computershare representative will respond to you directly
  - Alternatively, call Computershare on 0800 650 034

Online Instructions

Select the Q&A tab

Type your question in the field

Press 'send' to submit your question



### Voting Online and In Person

- You can vote online on the resolutions once voting opens
  - To vote, click on the 'Vote' tab, and select your voting direction from the options shown
  - Vote for all resolutions at once or by each resolution
  - Your vote has been cast when the tick appears
  - To change your vote, select 'Change Your Vote'
- If you are attending in person in the SkyCity Theatre
  - Complete your voting paper
  - Place your completed voting paper in one of the ballot boxes at the end of the meeting

Online Instructions

Select voting directions

Green tick = vote cast

Select 'change your vote' to change a vote



### SkyCity Board of Directors



Julian Cook, Chair



Sue Suckling, Director



Donna Cooper, Director



David Attenborough, Director



Chad Barton, Director



Kate Hughes, Director



Glenn Davis, Director

### Meeting Agenda

- Chair's address
- Chief Executive Officer's address
- Committee and SkyCity Adelaide Board Chairs' addresses
- Resolutions and questions relating to the resolutions
- General Q&A session on management and operations of the business
- Close of meeting
- Refreshments in the Sky Theatre foyer



## Chair's Address Julian Cook



### Introduction

 FY23 has been a very busy year with a number of industry and regulatory issues

 FY23 financial result was a strong performance and reflected

A full year without COVID-related restrictions

- Operational improvements across our sites

 Acknowledge contribution of Michael Ahearne who has resigned following three years as Chief Executive Officer and six years with SkyCity



### Board Renewal

- SkyCity Board has been refreshed over the last two years
  - David Attenborough appointed March 2023
  - Donna Cooper appointed September 2023
  - Sue Suckling will retire at the close of the Annual Meeting today after
     12 years on the Board
  - Intention to appoint a seventh non-executive director over the next year
  - Established a new Risk and Compliance Committee and strengthened the SkyCity Adelaide Board



### Regulatory Matters

- AUSTRAC proceedings filed on 7 December 2022 against SkyCity Adelaide
- A\$45m provision for a potential AUSTRAC civil penalty and associated legal costs included in FY23 results
- CBS' independent review of SkyCity Adelaide remains on hold pending resolution of AUSTRAC proceedings. In the interim, Kroll Australia recently appointed as independent expert for SkyCity Adelaide
- In September 2023, the DIA filed an application to temporarily suspend SkyCity's NZ casino operator's licence for a period "in the range of 10 days"
- Significant focus on enhancement programmes in financial crime prevention and host responsibility



### Dividend and FY24 Progress

- Dividends totalling 12cps were declared for FY23
  - A prudent approach given our investment grade credit rating and near term capital commitments
- Opening of Horizon Hotel and reintegration of Auckland car park
- Online gaming remains a key strategic growth opportunity
  - Recent fiscal plan announcements by the National Party point to the possibility of the NZ online gaming market being regulated





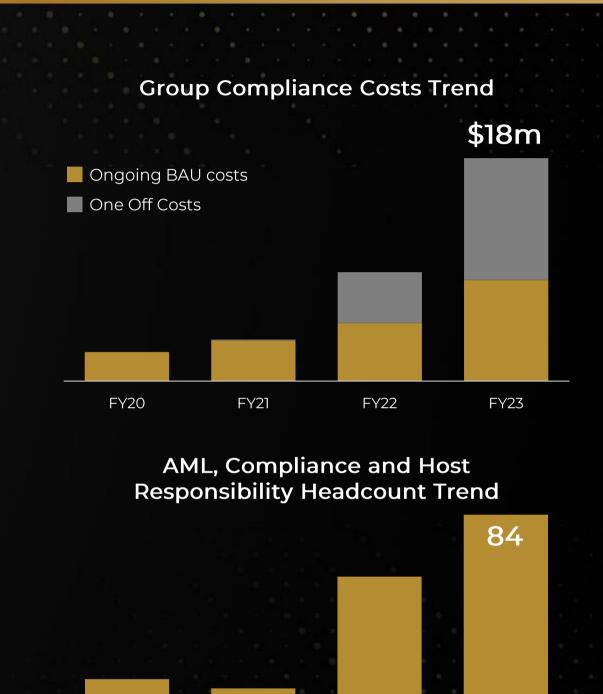
## Chief Executive Officer's Address

Michael Ahearne



### Risk and Compliance Investment

- Greater level of scrutiny and oversight by regulators in our industry
- SkyCity continues to make significant investment in resourcing, training and technology
- This has come with a material cost increase both one-off and ongoing – but this is necessary
- We will look to make continuous improvements in our control framework





### FY23 Results Summary

**REVENUE** 

\$926.2 million

Reported

\$966.7 million 53.

Normalised<sup>1</sup>

**EBITDA** 

\$165.9 million

Reported

\$310.3 million 125.0% YoY

Normalised<sup>1</sup>

**NPAT** 

Reported

1331.6% YoY \$138.8 million

Normalised<sup>1</sup>

**EARNINGS PER SHARE** 

• cents per share

Reported

1331.6% YoY 18.5 cents per share Normalised<sup>1</sup>

**DIVIDENDS<sup>2</sup> PER SHARE** 

12.0 cents per share

**DEBT GEARING**<sup>3</sup>

1.5x

**NET DEBT**<sup>4</sup>



<sup>1.</sup> Refer to appendices for normalisation detail

<sup>2.</sup> Final dividend of 6.0cps, paid on 22 September 2023 with a record date of 8 September 2023

<sup>3.</sup> Debt Gearing Ratio as per financing agreements

<sup>4.</sup> Group borrowing plus leases less cash on hand

### SkyCity in the Community

 We are very proud of the deep and extensive relationships we have with a wide range of organisations

 \$5.3m of grants approved to 122 different community organisations by the SkyCity NZ Community Trusts

 Contributions were made to support the recovery of communities affected by Cyclone Gabrielle and numerous extreme weather events

 Awhi Emergency Response Fund established by the SkyCity Auckland Community Trust for cyclone relief and within two weeks distributed over \$100k to 13 local community groups



### SkyCity Online



### Trading Update and Outlook

 Positive impact of FIFA Women's World Cup in July and August 2023, particularly in Auckland

 Uncertain economic environment continues to impact consumer sentiment and underlying trading across Group

 Expect SkyCity Auckland precinct to benefit from strong demographic and economic drivers, especially increased tourism

 Continue to expect modest year-on-year growth in normalised EBITDA in FY24, subject to any impact from the DIA's suspension application





## Chief Executive Officer

Michael Ahearne





Chair
Julian Cook





Risk and Compliance
Committee
Chair's Address
Kate Hughes





# Audit Committee Chair's Address Chad Barton





### People and Culture Committee Chair's Address Julian Cook





# SkyCity Adelaide Board Chair's Address Glenn Davis



### Voting

- Five resolutions set out in the Notice of Meeting
- 562,038,318 million proxy votes (representing 73.93% of all voting securities) received by 11.00 am on Wednesday 25 October 2023
- Resolution 3, concerning the re-election of Sue Suckling, is not required to be put to shareholders and has been withdrawn

### Online Instructions

Select voting directions

Press 'for', 'against' or 'abstain'

Green tick = vote cast



### Election of Director: David Attenborough

- Appointed to Board in March 2023
- Independent
- Board unanimously recommends that shareholders vote in favour of his election



### Election of Director: Donna Cooper

- Appointed to Board in September 2023
- Independent
- Board unanimously recommends that shareholders vote in favour of her election



### Increase in Non-Executive Directors' Fee Pool

To authorise an increase in the total fees for non-executive directors from \$1,440,000 (plus GST, if any) to \$1,540,000 (plus GST, if any) for each financial year, being an increase of \$100,000 (plus GST, if any) or approximately 7%, and that such increase take effect from 1 July 2023



### Remuneration of Auditor

- Authorise the directors to fix the auditor's remuneration
- PricewaterhouseCoopers continues as the auditor of SkyCity



### Shareholder Questions





## Thank you



### Disclaimer

- All information included in this presentation is provided as at 27 October 2023
- This presentation, including the Chair's and Chief Executive Officer's addresses, includes a number of forward-looking statements.
   Forward-looking statements, by their nature, involve inherent risks and uncertainties. Many of those risks and uncertainties are matters which are beyond SkyCity's control and could cause actual results to differ from those predicted. Variations could either be materially positive or materially negative
- This presentation has not taken into account any particular investor's investment objectives or other circumstances. Investors are encouraged to make an independent assessment of SkyCity

